SuperAlloy Industrial Co.

(1563 TT)

**Investor Presentation** 





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# **Agenda**

- 2Q25 Results And Guidance
- SAI's Growth Strategy And Goals
- Q&A



# **2Q25 Income Statement**

NT\$ million	2Q25	1Q25	2Q24	QoQ (%)	YoY (%)
Not Dovonuo	1 715	1.010	1.073	(10.6)	(12.2)
Net Revenue	1,715	1,918	1,873	(10.6)	(12.3)
Gross Profit	340	545	505	(37.7)	(34.8)
Gross Margin	19.8%	28.4%	26.95%		
Operating Expenses	196	246	247	(20.3)	(21.2)
SG&A percent of Sales	11.5%	12.8%	13.20%		
Operating Income	143	299	258	(52.1)	(47.4)
Operating Margin	8.3%	15.6%	13.76%		
Net Non-Operating Income (Loss)	-229	144	-55	(259.5)	(679.0)
Pre-Tax Income	-86	443	203	(119.4)	(127.6)
Income Tax Expense	-21	89	39		
Minority Interest	0	0	0		
Net Income to Parent	-65	354	164	(118.3)	(126.0)
Net Margin	-3.8%	18.5%	8.75%		
EPS (NT\$)	-0.29	1.53	0.72	(119.0)	(124.8)

Source: TEJ

## **1H25 Income Statement**

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NT\$ million	6M25	6M24	YoY%
Net Revenue	3,633	3,828	(5.1)
Gross Profit	885	1,026	(13.8)
Gross Margin	<mark>24.35%</mark>	26.80%	
Operating Expenses	443	496	(10.8)
SG&A percent of Sales	12.18%	12.96%	
Operating Income	442	530	(16.5)
Operating Margin	12.17%	13.84%	
Net Non-Operating Income (Loss)	-85	-15	464.6
Pre-Tax Income	357	515	(30.7)
Income Tax Expense	68	101	(33.4)
Minority Interest	0	0	0.0
Net Income to Parent	289	413	(30.0)
Net Margin	7.96%	10.79%	
EPS (NT\$)	1.28	1.88	(32.2)

Source: TEJ

# **2Q25** Balance Sheet

NITĆ weillion	2Q25		1Q25		2Q24		0-0 (%)	V-V (0/)
NT\$ million	\$	%	\$	%	\$	%	<sup>⊥</sup> QoQ (%)	YoY (%)
Cash and Cash Equivalents	2,452	13	1,265	7	1,994	11	93.8	23.0
Notes & Accounts Receivable, Net	992	5	1,179	7	1,044	6	(15.9)	(5.0)
Inventories	6,372	35	6,244	36	5,736	33	2.1	11.1
Other Current Assets	415	2	637	4	188	1	(35.0)	120.1
Long-term Investments	35	0	0	0	35	0	#DIV/0!	(0.3)
Fixed Assets	7,620	42	7,731	44	8,038	46	(1.4)	(5.2)
Other Long-term Assets	326	2	355	2	353	2	(8.3)	(7.8)
Total Assets	18,211	100	17,412	100	17,388	100	4.6	4.7
Current Liabilities	5,292	29	4,318	25	2,881	17	22.5	83.7
LT Debt	4,111	23	4,054	23	4,903	28	1.4	(16.2)
Other Non-Current Liabilities	24	0	35	0	39	0	(30.7)	(37.1)
Total Liabilities	9,427	52	8,408	48	7,822	45	12.1	20.5
Common Stock	2,308	13	2,378	14	2,378	14	(2.9)	(2.9)
Total Equity	8,784	48	9,004	52	9,566	55	(2.4)	(8.2)
Book Value per Share (NT\$)	38.1		37.9		40.2		0.5	(5.4)

Source: TEJ





- 2Q25 Expected to Be the Full-Year Trough; Recovery Anticipated in the 2H25:

  SAI expects Q2 2025 to be the low point of the year, with second-half revenue staying in line with the first half. Despite FX volatility and customer production adjustments, full-year revenue is expected to decline by around 4–6% YoY. Backed by long-term partnerships with global luxury carmakers and client support for production relocation due to tariff changes, SAI continues to strengthen its leadership in premium forged aluminum wheels.
- Operating Profit Margin Expected to Stay in Double Digits in 2025; Return to Growth Trajectory in 2026; Long-Term Target Maintained at 15–20% :
  - Operating margin is expected to bottom out in Q2, supported by broader use of recycled aluminum and improved process efficiency. SAI expects margins to stay in double digits in 2025 and return to growth in 2026. The long-term target of 15–20% remains unchanged, supported by value-added products and process optimization.
- Semiconductor Business to Contribute Revenue Starting Next Year; Three-Year Target: 40% of Total Revenue from Non-Passenger Vehicle Segment:
  - SAI is targeting high-margin front-end components for advanced semiconductor manufacturing equipment and aims to maximize return on investment by fine-tuning existing machinery for efficient mass production. The company expects this new business line to begin contributing revenue in 2026. With recycled aluminum increasingly applied in non-passenger vehicle and semiconductor sectors, SAI aims to raise the revenue contribution from non-passenger vehicle aluminum wheels to 40% within three years, driving future growth.
- Recycled Aluminum and Semiconductor Products Driving Margin Expansion and Multi-Sector Applications:

  Recycled aluminum has been adopted by seven brand customers, with current usage at 40%. This is expected to reach 50% by end-2026, potentially lifting gross margin by about 0.25~0.375 ppt. A second 100,000-ton smelting plant is set for completion in 2026 to support growth in non-passenger vehicle and semiconductor applications. SAI aims to raise revenue from non-passenger vehicle wheels from 15% to 40% within three years.



# **Entering Advanced Nodes: From**Wheels to Semiconductors

SAI began developing raw materials and optimizing processes for key components and consumables used in front-end equipment for advanced semiconductor processes three years ago. Backed by four core strengths, the company aims to become a vital force in the semiconductor supply chain, providing Taiwan's semiconductor ecosystem with top-tier, locally rooted support.



## Four Core Strengths in Entering the Semiconductor Industry





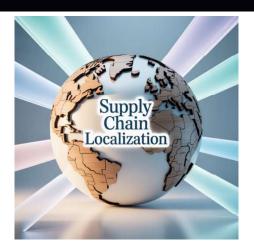
# Over 30 Years of Expertise in Aluminum Development

With over three decades of forging wheel experience, SAI possesses unique know-how in aluminum alloy R&D and manufacturing — from material selection and forging techniques to surface treatment.



# **Key Role in Import Substitution**

By producing ultra-pure forged aluminum parts, SAI offers effective local alternatives to imported components, supporting Taiwan's semiconductor industry and reducing reliance on foreign supply chains.



# **Enabler of Supply Chain Decentralization**

As global semiconductor supply chains decentralize, SAI provides trusted, locally rooted support for international equipment makers seeking regional partners in Taiwan.

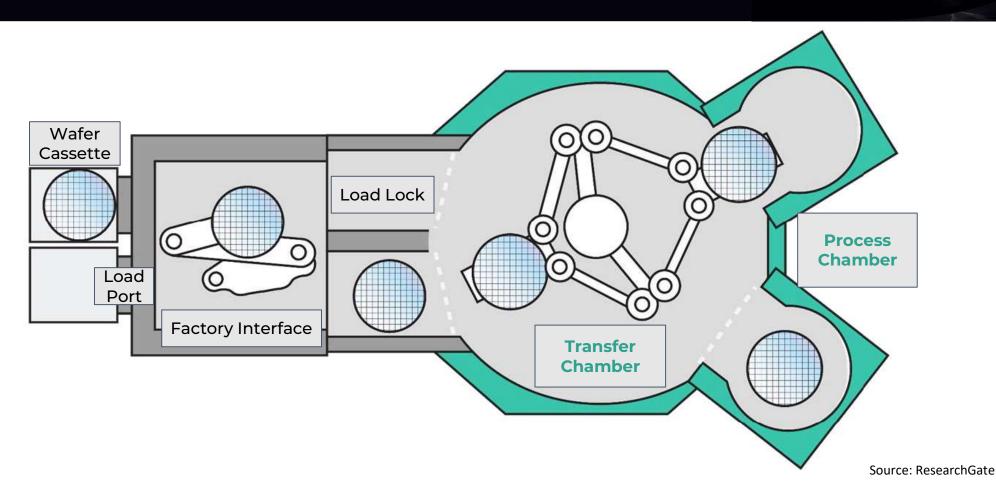


# Advantages in Efficiency and Cost

Through efficient production line setups, SAI ensures shorter lead times, stable quality, and stronger cost competitiveness compared to imported products.

## **Semi Front-End Equipment Component Deployment**

**Collaborating with Domestic and International semiconductor equipment makers** 





## SAI's Strategic Role and Outlook in the Semi Supply Chain

#### **Growth Blueprint: Building a Scalable Semiconductor Business**

- Optimizing Profit Structure: Targeting semiconductor product lines with higher gross margins than forged automotive wheels, with the core goal of maximizing profitability.
- Efficient and Flexible Production: Achieving high-efficiency mass production and faster time-to-market through fine-tuning of existing equipment, without additional capital expenditure.
- Revenue Growth Engine: Aiming to begin contributing to revenue starting in 2026, driving stable growth momentum.



## **Increase Profitability by Using Recycled Aluminum**

Achieve diversification of supply sources, reduce inventory and cost





#### **Polishing**

Manual & Auto
Grinding
Vibration & Mechanical Polishing



#### **Painting**

Manual & Auto
Painting
Powder & Liquid
Painting

#### 7 Global car brands certifications















Increasing ...



### **Green Milestone**

- The yield rate of RESAICAL® recycled aluminum increased from 69% in 2020 to 97% in 2023.
- Our current recycled aluminum annual capacity is 40k tons. Usage of rate of RESAICAL® recycled aluminum in forged wheels reached 40% in 2024, with an expected increase to 50% in 2026.



 An additional 100,000 tons of aluminum smelting capacity is expected to be added in 2026 for non-forged wheel products.



SAI is certified as a Performance Standard ASI supplier in 2024.

**1.5MW** 

self-consumption solar power plant (since 2023/3/31)

# Promoting diverse aluminum applications to boost long-term profitability

With aluminum's lightweight, strength, and corrosion resistance, SAI aims to raise non-passenger vehicle aluminum wheel revenue to over 40% in three years









Semiconductor equipment (Front-end Equipment Components)

Mobility
(Electric Vehicles
/Commercial Trucks
/Hydrogen Vehicles)

Heavy electrical equipment (Substation Gas Storage Components)

Others
(Aerospace/Medical
Materials/Raw materials &
Contract Manufacturing)

## **SAI and Luxury Brands Outgrew The Global Market**



#### **Continuing to Grow Alongside Global Supercar, Luxury, and Premium Brand Customers**

• From 2018 to 2024, the CAGR of shipments for supercars, luxury, and premium automotive brands has been in the mid-to-high single digits—outpacing the global auto market, which has seen low single-digit declines.

	2018	2019	2020	2021	2022	2023	2024	2018-24 CAGR
Global Cars Shipment (mn)	94	90	76	79	78	87	89	-1%
Luxury and Premium Cars Shipment								
Rolls-Royce + + +	4,194	5,100	3,756	5,586	6,021	6,032	5,712	6%
Ferrari	9,251	10,131	9,119	11,155	13,221	13,663	13,752	8%
Porsche	256,255	280,800	272,162	301,915	309,884	320,221	310,718	4%
SAI Revenue (NT\$mn)	6,587	5,892	5,442	7,488	6,402	7,779	7,474	2%
Mercedes	2,382,791	2,385,432	2,087,200	1,943,900	2,040,700	2,044,100	1,983,400	-3%
Mercedes - Maybach, AMG, G & S	-	-	-	283,300	328,200	328,300	281,500	-0.2%**
BMW \$	2,486,150	2,537,500	2,325,180	2,521,510	2,399,630	2,554,180	2,450,804	-1%
BMW - M Performance	-	_	_	163,542	177,257	202,530	206,582	9%**
Lexus	698,300	765,330	718,715	760,012	625,365	824,258	851,214	4%
JLR	578,915	508,659	439,588	431,733	354,662	431,733	430,812	-4%

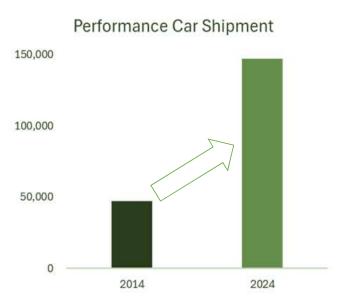
### Top-Tier Automakers Continue to Drive Growth in High-End Models

German automakers have delivered a 10–11% CAGR in premium vehicle shipments over the past decade, reflecting sustained demand for high-performance forged aluminum wheels.

SUPPRALLOY (S)

Performance Car: 11.3% CAGR

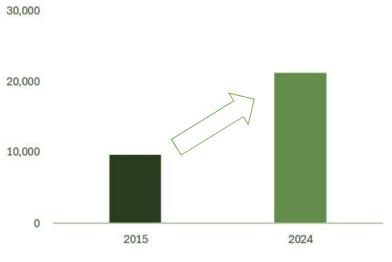
Driven by motorsports heritage and strong export demand.



Top-End Sedan: 9.9% CAGR

Supported by demand for executive and long-wheelbase sedans in key markets.

Top-End Sedan Shipment

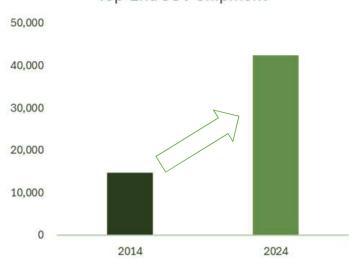


Source: Company Data

Top-End SUV: 11.2% CAGR

Benefiting from new model launches and rising global luxury SUV demand.

#### Top-End SUV Shipment



# Improve Operational Efficiency through Expanding Net Shape Forged Wheels



#### **Advantages of Net Shape Forged Wheels**

- Our Net Shape Forged Wheels utilize precision forging to shorten post-forging processes, simplify the production process, which leading to less production time and lower cost.
- ◆ It is suitable for bulk orders of premium car brands, which increases our utilization rate and higher asset turnover.

	Fully-Machined Forging	Net & Near Net Shape Forging			
Rim type	Super and luxury car (i.e.: Ferrari, McLaren, Rolls Royce, Bentley)	Premium car (i.e.: BMW, Mercedes-Benz, Porsche, Lexus)			
Forging process	Shorter, cheaper and less exact mold	More exact mold with higher tooling costs			
CNC machining time	Longest and requires the most plant floor area for CNC machines	Reduced need for machining			
Design process	High machining complexity and long toolpath design time	Three passes of forging, and the mold flow analysis time is long			
Material costs	High	Less			
Advantages	Enhanced design options Best Appearance and precision Small volume orders	Lower production costs Stable quality with high automation Large volume orders			

## **More Net Shape Forged Wheel Projects Are Coming**

SA SA

14 net shape forged wheels are in mass production. 71 are under development.









Charger, Challenger, Durango SRT series 10 wheels are in mass production ` 1 wheel is under development







2021MY M3 M4 Competition 4 wheels are in mass production



2024MY Macan and 2025MY 911 62 wheels are under development

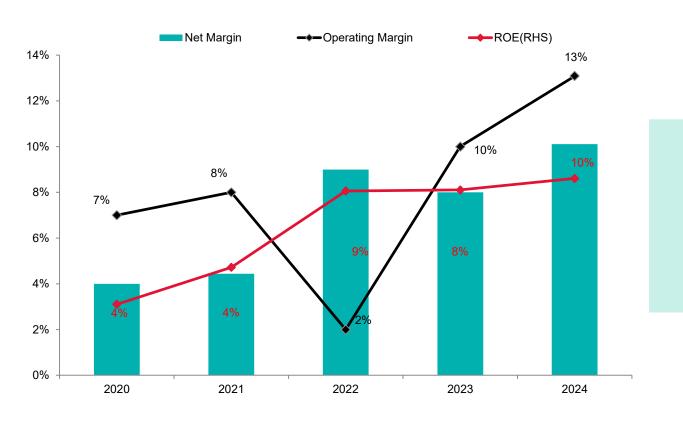




2025 EQ 8 wheels are under development

# SAI Aims to Deliver Sustainable Long-term Shareholders Returns through the Enhancement of Operational Efficiency and Profitability





Long-term operational goals:

15-20% Operating Margin Double-Digit ROE

## **Sustainable Operation and Growth**



**Profitability Improvement and Sustainable Revenue Growth** 

Sustainable Return

- Generating a sustainable double-digit ROE
- Maintain at least 60% payout ratio



Listed on TWSE on May 13th
TW No.3 Machining Tier-1 supplier

Profitability Improvement

- · Optimize operational efficiency
- Long-term operating margin target: 15-20%

Growing TAM

- Full-Machining, Net-Shape Forged Wheels
- Increase brand penetration rate
- Expanding into the semiconductor industry

Green Factory

- Increase the proportion of recycled aluminum used
- Increase utilization rate

